

The Leading Trade Fair for Safety, Cyber Security, Homeland Security & Fire Protection

This application constitutes a Contract between the British Security Industry Association Ltd (BSIA) and your company.

Name of Organisation

Main Contact Name

Main Contact Email Address

Invoice Address

Post Code

Town

Country

Company E-mail

Company Website

Main Phone Number

Company LinkedIn (hyperlink)

Secondary Contact Name

Secondary Contact Email Address

Brief Outline of the Products and Services Being Exhibited – For Event Marketing and Exhibitors portal.

LOCATION and AREA OF STAND SPACE required in UK pavilion (please tick):

Security

Fire

Homeland / Policing

9 Sqm

12 Sqm

18 Sqm

Other – Indicate Sqm

This application constitutes a Contract between the British Security Industry Association Ltd (BSIA) and your company.

- 1) I understand this application cannot be conditional on my receiving a specific site within the group and that the final allocation may be different to the space supplied initially if adjustments must be made to accommodate the group stands.
- 2) I agree that the following charges are payable to the British Security Industry Association together with this Application:
 - a) Payment of stand space and construction, **US\$845 per sqm** + 5% UAE VAT
 - 3) b) BSIA Management Fee - Members **£250.00** + 20% VAT
 - c) Non-Members **£500.00** + 20% VAT
- 4) **Be Advised: There is a Compulsory Charge for the Intersec Marketing & Promotion App.**

Company listing on the event website, the show app and the business matchmaking platform. Includes the ability to book meetings and scanning of visitor badges at the show. **Mandatory for all Exhibitors is a charge of US\$ 550 + 5% UAE VAT.**

Intersec Global 12th to 14th January 2027

- 5) I understand that after submitting this application and subsequently withdrawing from the group, the BSIA will invoice your company for 125% charge withdrawal fee. On behalf of my organisation, I am applying to join the BSIA group at the above event.

Authorised Name (print)

Signature of Authorised person.

Position held in the Organisation

Date

Purchase Order or Reference Number

Stipulation: This form must be signed by the Directors or Company Secretary responsible for the organisation.

The British Security Industry Association is pleased to present the UK Pavilion at Intersec Global 2027, the leading Trade Fair for Safety, Security & Fire Protection exhibitors in the Middle East.

BSIA Services Include:

- Centrally located premium Pavilion location
- An enhanced custom-built stand constructed by Fairconstruction, the appointed supplier of the BSIA stand build.
- The opportunity to be part of a significant UK group for PR and networking.
- UK-based contact to manage all questions regarding exhibiting at the show and stand.

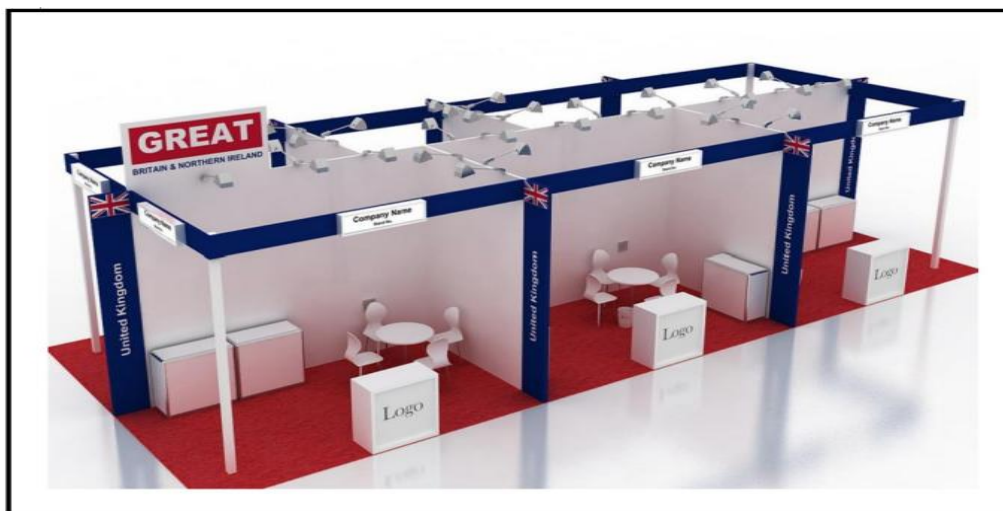
Cancellations:

Companies that withdraw from participating in the BSIA, UK Pavilion will incur the following charges:

- Written notice received within 14 days from sending a signed booking form to the BSIA will be charged 25%
- Should the BSIA receive cancellation outside/after 14 days from sending the signed booking form, a charge of 125% will be applied.

Event specifications for the UK Pavilion (BSIA) stand build package.

Participants must use Fairconstruction, the appointed stand builder of the UK Pavilion, which includes custom-built requests. Dubai World Trade Centre stipulate that no other contractor will be permitted to build stands under safety and insurance regulations.



UK Pavilion (BSIA) BASIC STAND PACKAGE will receive a stand erected to the following specifications:

Floor covering - All stands are carpeted.

Walling - Each booth is constructed using our SYMA X-WALL aluminum profile. The structure includes a pre-assembled 3mH frame, infill panels on both sides and a fascia beam. No fixings may be made to the walls. Panels are sized as per the following restrictions. Corners and end panel dimension is 980mm x 3000, Panels in between will be at 9800mm x 3000mm.

Fascia – 400mm high panel (clear dimensions) on SYMA frame. Additional supports shall be provided at corners and where open side exceeds 3000mm in length.

Name Board (Fascia) - Stand lettering fitted to the fascia. Where the stand fascia exceeds 3000mm, an additional name panel will be fitted. Only exhibitors with Basic Stand Package stands will be provided with a stand name and number on the stand fascia. No company logos or fittings may be attached to the name panel or fascia.

Furniture and other accessories – Furniture packages will vary as per the total square meter of each standard basic package. Additional accessories, attachments and equipment should be ordered and indicated in the stand design prior to build up.

Electrics / Lighting - With each 9 square meters, 3 x 20W SYMA LED Spotlights are fitted behind the fascia-board or to the support beam and 1 x socket outlet (3-pin UK Standard Socket 200Watts / 220V) is provided at 40 cm from floor level on the rear wall otherwise requested to be moved on a different location. If you require your power socket to be positioned in specific locations on your stand a grid plan must be submitted 15 days before build up. If you do not indicate positions, the fitments will be fixed in positions by our staff and any changes/relocation on-site will incur charge amounting to AED 50.00

Head and Island Stands - Head Stands (3 open sides) will only have one wall constructed. Island Stands do not normally come with any walls. If required, the allowance is 1 wall panel per 3 sqm of stand space. The position of any panels required must be clearly marked on a grid plan that will be part of the exhibitor manual and must be submitted to the stand constructor not later than 14 days prior to the start of build-up.

Graphics:

Please note that the image (page 2) of the BSIA UK Pavilion is for illustrative purposes only* and refers to external BSIA graphics only and not the individual design of the booth. Artwork supplied by the client eight weeks before delivery, printed and applied by the contractor.

Individual company graphics can be submitted to Geoff Turaray, priced at \$85 per sqm

Custom-built requests should be sent to Geoff Turaray; a separate meeting will be arranged to discuss your design. **File format:** This will be provided by Fairconstruction, the appointed stand builder of the BSIA Pavilion, contact details below.

fairconstruction@uae.messefrankfurt.com visit <https://fairconstruction.messefrankfurt.com/frankfurt/en.html>

Messe Frankfurt local show direct Contact: Geoff Turaray

Tel +971 4 38 94 591 **Mobile** +971 52 683 0293

Email: geoff.turaray@uae.messefrankfurt.com



Terms & Conditions

Dubai International Convention Exhibition Centre, United Arab Emirates

1. The term “Exhibitor” refers to the company that is signatory to this application form and includes all employees or agents of such. The term “Exhibition” refers to the event described on the front of this form (over). “Individual Exhibitor” means all those Exhibitors who are not participating in the Exhibition as part of a Country Pavilion. The term “Organiser” refers to Messe Frankfurt Middle East GmbH. In the case of “Joint ventures,” howsoever described, the Exhibitor is deemed to have obtained the consent of all the individual participants to all the terms and conditions of this contract.

2. The Organiser reserves the right to cancel a booking upon due notice to the Exhibitor or agent should the exhibitor fail to make payments upon the due dates. In such cases, any monies already paid to the Organiser will be non-refundable, and the Organiser reserves the right to demand the remaining balance from the Exhibitor. The Organiser reserves the right to levy a surcharge of 2% above the base rate of the London, England clearing banks on any overdue Exhibitor payment. Any loss incurred by the Organiser, resulting from the Exhibitor’s actions, must be paid by the Exhibitor to the Organiser.

3. All space applications must contain details of the proposed exhibit(s) and the name of any other company(s) represented by the Exhibitor, whose products/services are to be displayed on the stand. The Exhibitor is forbidden to sublet, assign or grant licences in respect of any part of the space without the prior written approval of the Organiser. Only the products/services/companies listed on this form may be exhibited. The charges for space are currently exclusive of any

3. applicable national, federal, or local government taxes, all of which must be borne by the Exhibitor. All charges quoted for exhibition space are exclusive of value-added tax (VAT) or any other taxes or other government duties, all of which must be borne by the Exhibitor. To the extent that VAT or other taxes or government duties apply to services or goods supplied by the Organiser, they will be added to prices and charged to the Exhibitor.

4. The Organiser reserves the sole and exclusive right to determine the size, layout and position of any stands. The Exhibitor shall accept a new stand size, layout, or position if it is reasonable for the Organiser to exercise this right.

5. Upon acceptance of the application for space, a contract shall arise between the Organiser and the Exhibitor in the terms and conditions of this contract, subject to variation notified by the Organiser at their sole discretion to the Exhibitor. The relationship of the Licensor and Licensee shall immediately arise and continue between the Organiser and the Exhibitor. In the case of non-payment of any due sum or any breach or non-observance of any of these terms and conditions by the Exhibitor, the Organiser shall have the full right to revoke this licence and to re-enter upon the allotted space and may remove and exclude the Exhibitor without prejudice to recovering all monies payable hereunder, all other claims against the Exhibitor and the right to recover damages sustained by the Organiser.

6. The Exhibitor must occupy the space allotted to them by 8:00 AM on the day before the first day of the opening of the Exhibition. In the event of default for whatever reason, the Exhibitor shall pay to the Organiser a further sum in liquidated damages equal to the total charge for the space. The Organiser reserves the right to reallocate such space in any way it sees fit.

7. In the event of the Exhibitor becoming insolvent, declared bankrupt or facing winding-up proceedings, the contract with the Exhibitor shall be determined void and all monies already paid shall be retained by the Organiser.

8. Breach of Contract and Withdrawal by the Exhibitor. Without prejudice to rights and remedies of the Organiser in respect of any breach of the Contract on the part of the Exhibitor, the Organiser may at its discretion allow the Exhibitor to withdraw from the Exhibition subject to the following conditions: a) The Exhibitor must give written notice to the Organiser that they desire to withdraw; if the Organiser allows such withdrawal they will notify the Exhibitor of its decision in writing; b) Any such notification by the Organiser to the Exhibitor will constitute cancellation of the Contract subject to the payment by the Exhibitor to the Organiser a consideration for release from the Contract. c) The amount of such payment will be specified in the Organiser’s notification to the Exhibitor, and will be that proportion of the space rental payable under the Contract dependent upon the date upon which the Organiser receives the notification from the Exhibitor as detailed below: Date of Receipt by Organiser of Notice of Withdrawal Proportion of Space Rental Payable More than four months before the Exhibition: 50% Less than four months before the Exhibition: 100% d) Upon payment of such amount to the Organiser by the Exhibitor (credit being given by the Organiser for all rental already paid by the Exhibitor), the Contract shall be cancelled and neither party shall have any further claim against the other.

Note: This booking form is an official contract, and cancellation terms apply to every cancellation, regardless of whether the down payment is in place. All cancellations must be notified to the Organiser in writing.

9. Exhibitors shall be responsible for obtaining visas and customs clearance for their staff, agents, products or services, and in the event shall there is any claim for damages or otherwise against the Organiser, in respect of any loss or expense relating thereto. Exhibitors will be responsible for the cost of restoring to its original condition any part of the land or structure occupied by them which has been altered or damaged in any way. The Exhibitor shall hold the Organiser safe and harmless from all loss or damage suffered by or arising from any act or fault of any servant, agent, employee or subcontractor of the Exhibitor.



Terms & Conditions continued

10. The Organiser shall not be responsible for the loss or damage to any property of the Exhibitor or any other person, as well as for the loss of, or damage or destruction to same by theft or fire or other cause whatsoever, or of any loss or damage whatsoever sustained by any Exhibitor because of any defect in a building caused by fire, storm, tempest, lightning, national emergency, war, labour disputes, strikes or lockouts, civil disturbances, explosion, inevitable accident, force majeure, or any other cause not within the control of the Organiser, whether Judsen generis or not, or for any loss or damage occasioned, if because of the happenings of any such events, the opening of the exhibition is prevented of postponed or abandoned or a building becomes wholly or partially unavailable for the holding of the Exhibition. The Exhibitor will be liable for third-party claims arising from their stand fittings and for a building to become wholly or partially unavailable for the holding of the Exhibition. The Exhibitor will be liable for third-party claims arising from their stand fittings and for their proportion of the shell scheme and 1. physical loss or damage to the basic shell scheme stand. As the Organiser will accept no responsibility for any of the matters previously mentioned, the Exhibitor must cover themselves with insurance in respect thereof to any extent available, and the Organiser reserves the right to demand sight of such a policy.

11. In no event shall the Exhibitor have any claim for damages of any kind against the Organiser in respect of any loss or damage consequential upon the prevention, postponement or abandonment of the Exhibition because of the happening of any of the events referred to in Condition 10 or otherwise, or of the Exhibition building becoming wholly or partially unavailable for the holding of the Exhibition for reasons beyond the Organisers control, the Organiser shall be entitled to retain all sums paid by the Exhibitor or such part thereof as the Organiser shall consider necessary. If in the opinion of the Organiser by re-arrangement or postponement of the period of the Exhibition or by substitution of another hall or building or any other reasonable manner the Exhibition can be carried through the contract for space shall be binding upon the parties except as to the size and position as to which any modification or re-arrangement they consider necessary shall be determined by the Organiser.

12. Stands must be properly manned, and exhibits displayed all the time the exhibition is open to visitors. No exhibits may be removed before the end of the exhibition without the written permission of the Organiser, which will only be given in exceptional circumstances. All exhibits and stand-fitting materials must be removed from the Exhibition Building, and the Exhibitor shall not enter, store or carry out any work at the Exhibition Building before the period stipulated by the Organiser. The Exhibitor will compensate the Organiser for any expenses incurred through failing to comply with this condition.

13. The Organiser reserves the right to make an additional charge to the Exhibitor equal to any amount charged to them for any services supplied, whether specifically ordered or not. The Organiser accepts no responsibility for the breakdown or failure of any of the services provided for or in connection with the Exhibition.

14. Unless permitted in writing by the Organiser and then only following any conditions imposed, the Exhibitor shall not collect any charge or fee for admission to the Exhibition.

15. The Exhibitor shall comply and cause third parties as well as invitees to comply with all provisions of law including without limitation legislative enactments, building by-laws and other governmental regulations which, in particular, relate to the use of the exhibition building, the stands and fitting of the stands, the handling and use of materials and displays. Further, the Exhibitor shall comply and cause third parties and invitees to comply with all police, fire and health regulations imposed by any governmental authority or insurance underwriters. Exhibitor assumes full responsibility for his actions and omissions, as well as for actions and omissions of third parties and invites. Furthermore, the Exhibitor is responsible for the stand, the stand fittings, displays and any other materials brought to the Exhibition Building.

Exhibitor shall also comply and cause third parties and invitees to comply with all valid regulations and orders of the Dubai World Trade Center. The valid "Venue Terms and Conditions" can be found in the Online Exhibitor Manual. In case the Organiser suffers any damage or is held responsible by third parties due to non-compliance or due to any act or omission attributable to the Exhibitor or third parties acting on behalf or in the interests of the Exhibitor, the Exhibitor shall indemnify and hold harmless the Organiser. The duty to indemnify and to hold harmless the Organiser shall also apply to damage caused by the stands, stand fittings, displays or any other material brought to the exhibition building by the Exhibitor or third parties acting on behalf or in the interests of the Exhibitor.

16. The Exhibitor shall not without the prior written consent of the Organiser display, exhibit or bring into the Hall any explosives, radioactive, flammable, dangerous or hazardous substances or any such item which may cause noxious fumes or make use of or display any materials which may involve a danger to the health or safety of any person. The Exhibitor shall indemnify the Organiser against any loss or damage arising from a breach of this clause. The exhibitor shall remain in custody and control of the stand, stand fittings, displays and any other material brought to the exhibition building. All stand fittings and display materials must comply with local fire, health, and safety regulations. No Exhibitor may construct anything above 2.5 metres in height without the prior written consent of the organizers. All stands built by the Exhibitor must gain approval from the organizer by sending a scale plan and description of the building materials to the Organiser. All display materials and exhibits must be appropriate to the subject matter of the Exhibition in the sole opinion of the Organiser shall be tasteful and of a suitably high standard and shall not contravene with any local law, moral or custom and if in the opinion of the Organiser the Exhibitor is in breach of this clause, the Organiser may direct the Exhibitor to rectify such breach and the Exhibitor shall do so immediately.



Terms & Conditions continued

17. The Organiser reserves the right to alter, add to or amend any of these terms and conditions. the decision of the Organiser shall be final. No alteration, addition, amendment, or waiver to or of these terms and conditions shall operate to release any Exhibitor from the Contract.

18. An Exhibitor's Information Manual will be assigned to exhibitors containing detailed instructions for the organisation of the Exhibition.

19. The Organiser cannot accept any complaint or claim against them unless it is submitted in writing to the address given below within two weeks of the closing date of the Exhibition. All claims and disputes shall be settled in Dubai following Dubai Law and Customs or in the country of the Exhibitor's origin if the Organiser decides to do so. Copyright Clause

20. The Exhibitor declares bindingly and irrevocably that the exhibited products are authorized copies or replicas of the products of other suppliers or third parties. He also undertakes to respect the priority property rights of third parties. Should an infringement of property rights of this kind be brought to the Exhibitor's attention correctly during his participation in the event, he hereby undertakes to remove the products concerned from his exhibition stand.

