



The Year in Review

2018/2019

THE VOICE OF THE PROFESSIONAL SECURITY INDUSTRY



Our **mission**

As the voice of the professional security industry, the BSIA's mission is to support members and encourage excellence; educate the marketplace on the value of quality and professional security; and create an environment in which our members can flourish.

Our **vision**

To create a climate where BSIA Membership is the symbol of quality and professionalism in the security industry.

Chief Executive's Foreword



Since joining as Chief Executive in January my key focus has been on reinvigorating the BSIA and lifting its profile and returning the Association to its status as the 'go to' source for information, guidance and support relating to subjects and issues within the security industry. I am passionate about the security industry and I believe there has never been a more important time to have a strong trade association.

There have been a few changes in our staff structure during the year, as we invest in key appointments to ensure that we are representing our current members and driving growth of the Association that matches our aspirations and the needs of the industry. We have recruited a new Membership Development Manager, expanded the marketing and communications team and created the role of Director of Manpower & Export to support these goals. There have also been additional appointments to the BSIA Operating Board to represent our intelligence sharing service SaferCash and the police and security initiative, PaS.

We have recruited a new Managing Director and additional team members to our wholly owned subsidiary Skills for Security. These appointments support our commitment to increasing the number of apprentices in the Fire & Security sector and help the industry to start to address the resource and skills shortage. Both myself and David Scott, the new Managing Director of Skills for Security, came through apprenticeship programmes so we recognise the importance and value that they hold. Today's apprentices are after all the engineers, managers and leaders of tomorrow.

Over the year I have had the opportunity to meet with many members and discuss how the BSIA can provide additional support and value to them. I have also met with many other stakeholders in the industry to see how the BSIA can provide support, guidance and influence in relation to the development of best practice and standards. *The Year in Review 2018/2019* looks back at the outputs of these meetings, and also highlights our goals for 2020 and beyond as we strive to build on our established position as the recognised voice of the professional security industry.

With the rapid development in technology and significant legislative change, we remain committed to active involvement in identifying best practice and the creation of standards and delivering value to our thriving and growing membership. There has never been a more important time for our industry to be addressing the rapid changes that are occurring and being at the heart of the security industry through the BSIA means it is better to be a member and not just an observer.

A handwritten signature in blue ink, appearing to read 'M Reddington'. The signature is fluid and cursive, with a large loop at the end.

Mike Reddington
Chief Executive
British Security Industry Association

Technical Services: the year in review



Dave Wilkinson
Director of Technical Services
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The BSIA has been heavily involved in leading on the **ECHO** project, through creating the business plan which has been scrutinised by industry leaders for preparation of vendor assessment questions to ensure that the due diligence process has been rigorous. The evaluation of service offerings has taken place and the appointment of the preferred service partner to operate the service was confirmed in November.

With **Openreach** working towards all telephone communications moving to IP by 2025 the BSIA is maintaining its strong relationships with Ofcom, Openreach and communications providers to ensure that members are kept informed regarding the transition plans and are given the opportunity to test their systems across the digital networks.

In addition, the BSIA is helping to raise awareness across the security sector through attending and presenting at high profile events across the country to ensure that members and end users are prepared for the transition to an All IP environment.



The **Cybersecurity Product Assurance Group (CySPAG)** has been very productive, resulting in the production of a guidance document, *Cyber secure it – Best Practice Guidelines for Connected Security Systems*.

The guidance looks at cyber security from a collaborative point of view, allowing manufacturers, installers, commissioners, inspectors and users of network connected equipment, software and systems used in electronic security systems to work collectively with the same objectives. For this reason, it has received a very positive response both in and outside of the UK.

The group is also looking at providing training material and hopes to offer this to members and non-members in due course and is working with industry stakeholders to produce an industry code of practice for use with inspection schemes for installers of all types of security systems.

The **HR and Health & Safety Forum** interest group within the BSIA has been working in collaboration with the **Department of Work and Pensions** in connection with their project, *Security, a career of choice*, which was launched at **IFSEC International**.

The forum is also supporting the **Armed Forces Covenant**, which is a new initiative designed to help and support former services personnel to secure employment in the private sector.

It has also had direct input from the **SIA**, who attend meetings and actively contribute to debates. The forum is also exploring how health and safety best practice can be best shared across our membership, while providing useful insight to our members but at the same time respecting the anonymity of organisations and individuals.



Technical Services: the view for 2020

The BSIA remains active members of **Euralarm**, the European trade body for the alarm industry and is committed to educating the wider community on the changes resulting from the convergence to an ALL IP communications infrastructure with a BSIA Next Generation Networks IP transition paper being published and presented to the Euralarm General Assembly in May.

The BSIA has been successful in ensuring that the UK priorities are also reflected in the strategies of Euralarm going forward in their 2019-2024 strategy, in particular the focus on innovation and technology development in our sector. The team will also be working with Euralarm on developing guidance and standards including the revision of EN 50131-1 and a brochure on Cybersecurity produced jointly with **CoESS**.



Some of the 33 key standards that the BSIA contributed to this year include:

BS 7858: Screening of individuals working in a secure environment

BS 10800: Provision of security services

EN 50518: Monitoring and Alarm Receiving Centres

EN 50131-8: Security fog devices

EN 50131-13: Security Pyrotechnic Obscuration Devices

BS EN 15713: Secure destruction of confidential material

BS 8484: Provision of lone worker services

IEC 62676 Suite: the BSIA contributed to several video surveillance systems standards

The BSIA produced the following **guidance** during the year:

Cyber Secure it

ALL IP transition guidance document for installers/end-users*

ALL IP transition terms & abbreviations explanatory guidance*

Battery calculator sheet for installers

Form 121: Asset marking products & test methods – promoting into a BS standard

Form 233: Information Destruction Retention of Documents

Form 338: Alarm Receiving Centre Standards and Lone Worker Alarms

Form 114: Hold up alarms / personal attack alarms

Form 199: Video Surveillance Systems Chip and PIN guide

*currently in development



Keep in touch

Find out more about our work visit
www.bsia.co.uk/technicalservices

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Manpower & Export: the year in review



John MacAskill
Director of Manpower & Export
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The work of our members was represented by an unprecedented number of entries for the five security personnel categories at the BSIA's **British Security Awards**, held in July. There was a 30% increase in entries from across the United Kingdom, representing a broad section of our membership. The BSIA team were proud to visit and award the regional winners at their place of work and to also to congratulate the winners and finalists on the national stage.

From the many commendable entries, the eventual national winners were:

Lauren Summers, **Mitie** – Best Newcomer
Steve Allen (*pictured*), **Westgrove Group** – Service to the Customer
David Rutwaza, **G4S** – Outstanding Act
Jim Mills, **G4S** – Best Use of Technology
Eurostar Security Team, **Mitie** – Best Team



The **British Security Awards 2020** will be held on 1 July with entries for regional rounds opening on 3 December 2019.

The team looks forward to celebrating and rewarding our members for their endeavours and reviewing their nominations.

A full list of this year's finalists and regional and national winners can be found on our awards website www.britishsecurityawards/winners2019

The team has also been working on developing a security officer/personnel apprenticeship programme for our Scottish members, that has six pathways. The apprentices will qualify and achieve a Modern Apprenticeship certificate and will specialise in one of the following:

Providing Security services for cash and valuables in transit | providing close protection services | providing public space surveillance | providing security guarding services | leisure: providing security services at events | leisure: providing door supervision on licensed premises.

The completion date for this development is April 2020, with an implementation date of August 2020 or January 2021 in Scottish Colleges.

This date will be dependant on SQA's development schedules. More details will be available on the Manpower section of our website.



Manpower & Export **the view for 2020**

The BSIA is also planning to create a Manpower section at **IFSEC International 2020** in London, which takes place between 18-20 May. We are currently working with the exhibition team and our members on developing an attractive proposition and the communications team will be contacting members on a regular basis to keep them informed on the plans.

We have also been involved this year with **Security Research Initiative** through the work of Professor Martin Gill, on their report *The Evolution of Physical Security Measures: assessing the benefits and implications*. The aim of the work was to develop a better understanding of the ways in which physical security measures are being enhanced by internet enabled technologies and the implications this has on security practice.



The BSIA attended the New Security Export Strategy launch by the Right Honourable Elizabeth Truss, Secretary of State for International Trade in September (pictured).

We have been heavily involved in developing this strategy through our work with JSaRC and welcome this initiative. As part of the presentation one of our members, **Concept Smoke Screen**, were listed as a case study to support the benefits of the new strategy.

We will be working closely with the **Department of International Trade/Defence & Security Organisation** throughout 2020 in promoting the work of our members of the Export Council on the international stage and are currently in the process of drawing up a strategy that supports this.

We will also be working with IFSEC in 2020 to develop a new European pavilion in Amsterdam, scheduled to take place in September 2021. Support is also being provided for an event in Cairo in November 2020, as well as exhibiting at **Intersec** in Dubai in January.

In 2020 we will be working closely with the **Police & Security Initiative (PaS)** in defining how joint partnerships between our industry and police forces can work effectively across the regions in reducing crime rates.



Keep in touch

Find out more about our work visit
www.bsia.co.uk/manpower

Your contacts

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The year in pictures



Southmead NHS Trust team (OCS Group) receive best regional team for the third year in a row



Lauren Summers (Mitie) wins Best Newcomer at the British Security Awards



Mike Reddington visits Scotland and meets Jakes Wheelans of Border Safeguard



Skills for Security attended a number of exhibitions including the North West Fire & Security Expo



The BSIA Comms team join ARC Monitoring in Bristol to celebrate their 20th birthday and to present them with an anniversary trophy



Members and BSIA staff celebrate nominations at the Women in Security Awards in London



Chair of the Export Council Carl Gibbard and Director of Manpower & Export John MacAskill at Secured by Design



Skills for Security apprentices in action at the Knutsford training centre



Surrendra Chongbang (G4S) wins the Bravery Award at the British Security Awards



Mike Reddington officially opens the new Mitie Security Operations Centre in Northampton



An apprentice competes in the Engineers of Tomorrow competition at IFSEC

The year in pictures



Vinnie Barrett (SGS) wins Service to the Customer for the south west in the British Security Awards



Tony Allen receives the Chairman's Award on behalf of David Snook at the British Security Awards



Technical Manager Steve Lampett speaks at the NSI Summit about cyber security



Andrew Cooper presents Security Project of the Year at the Security & Fire Excellence Awards



Maggie Markova and Katherine Ingram of the BSIA Comms team exhibited at the Lone Worker Expo



Chairman of Skills for Security Tony Allen meets the Volunteer Police Cadets at IFSEC to talk about security and the next generation of leaders



James Brown of Select-a-Mark receives the award for Innovative Security Project at the British Security Awards



Director of Manpower & Export John MacAskill presents Paul Connolly of CSS with their membership certificate



Technical Officer Peter Jack meets with Lone Worker members at the Lone Worker Expo



Director of Technical Services Dave Wilkinson welcomes Saturn Security to the BSIA

A big thank you to our members

Skills for Security: the year in review



David Scott
Managing Director
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There has been significant changes this year for Skills for Security. In November we were confirmed as the largest Fire and Security Apprenticeship Provider in the UK. This year also saw the highest number of inductions done in one day (16) and month (30). We have also been developing a new curriculum which focuses on delivering a quality flexible system and have recently developed and implemented a brand-new progress review system

In summer, we relocated our training centre to the outskirts of Knutsford to more modern offices. There are further plans to develop a state-of-the-art training premises and to continue to invest in new resources and training materials. We have also recruited four new members of staff who joined the team between June and October.

Ian Stringer and **Andy Proudfoot** are our new Learning Skills Coaches and **Catherine Heaton** and **Paula Gregory** join us as Quality Manager and Administrative Supervisor respectively.



In June, two of our apprentices won one of the regional heats in the **Engineers of Tomorrow** Competition at **IFSEC International 2019**.

In November, the overall winners were announced and our apprentices who won the heats have been invited to attend the finals.

Through the months of June to October, we had 20 of our apprentices sit their End Point Assessment (EPA) final exam, with 16 successfully completing with passes and distinctions. We are currently completing case studies on our apprentices to document their success.

This year we also announced a partnership with **EFT Group** in the training of its apprentices. From September, 22 apprentices will begin a bespoke apprenticeship programme covering Fire Alarms, CCTV, Intruder and Access Control.

Previously EFT Group funded their own apprentice training scheme using external tutors to ensure young apprentices benefit from vital training but under the new partnership the Skills for Security team will be able to deliver specialist training on site at the EFT Academy.

We have also started investigating the development of a security personnel apprenticeship and the creation of commercial courses.



Skills for Security: the view for 2020



For 2020 we are launching a new Electronic Security Systems Competition with **WorldSkills UK** to raise awareness of apprenticeship and career opportunities in the security and surveillance industry sector.

WorldSkills UK LIVE is the UK's largest skills, apprenticeships and careers event hosting the national finals of the WorldSkills UK competitions, which see the UK's top apprentices and students compete to win Gold, Silver and Bronze in their chosen skill.

This year, for the first time, visitors to LIVE will be able to watch apprentices take part in the Electronic Security Systems Competition which has been designed to reflect the role of an Electronic Security Engineer and the high standards that are expected within the industry. Skills for Security is supported in its running of the Electronic Security Systems Competition and its promotion of apprenticeship and career opportunities in the security industry by **CSL**, **Hikvision** and **Texecom**.

The launch of this competition will improve the standardisation of training and raise participation in apprenticeships, helping to reduce the resource and skills shortage that we are currently experiencing.



Keep in touch

Find out more about our work visit
www.skillsforsecurity.org

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SaferCash: the year in review

SaferCash



Sarah Staff
Head of SaferCash
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During 2019 the following companies have joined SaferCash; the **Post Office**, **Tesco** and **Sainsbury's**. Their membership has supported our growth and increased reporting and analysis of physical CVIT, ATM and banking crime. We anticipate that other companies from these sections of the industry would like to join in 2020 to support the initiative.

In partnership with **West Midlands Police** we have now recruited a replacement senior police analyst from **Staffordshire Police** to carry out the national analyst role. In June, Nick Foster the previous senior police analyst left the post after 11 years to work with the **Cayman Islands Police**.

We are discussing the opportunity to fund two further police staff posts in 2020 within the Metropolitan Police Service and West Midlands Police to act as a dedicated CVIT single point of contact.



SaferCash sponsored the two Bravery categories at the BSIA's **British Security Awards** in June. The first award recognised the actions of a member of the industry, won by Surrendra Chongbang of **G4S**.

The second award, for public bravery, recognised three members of the public (*pictured*) who successfully thwarted a major theft from a Post Office courier who was forced to the ground in a violent attack.

The winners were awarded for their bravery in chasing the offender, previously convicted of murder and theft, and managing to retrieve £30,000 of stolen money, apprehending him until the police arrived to make an arrest and subsequent conviction.

Through the **NPCC Commercial Robbery Group**, SaferCash led the planning and delivery of a Commercial Robbery Crime Conference hosted by **JCB** at their International Visitors Centre in Staffordshire.

Over 200 senior police and industry delegates attended the conference where presentations from the industry and Police were delivered to support the collaborative work in tackling these areas of crime.

SaferCash is pleased to have been asked by the NPCC lead to work in organising another Commercial Robbery Crime Conference in 2020.



SaferCash: the view for 2020



SaferCash is currently part of two **National Police Chiefs' Council** Task and Finish Work Groups looking at total cash degradation systems and solutions to physical ATM attacks. SaferCash has brought together BSIA and external industry partners and police forces to both of these groups.

In July 2019 Merseyside Chief Constable Andy Cooke nominated SaferCash and the North West Regional Analyst, Shelley Wade for two Community Partnership Awards (pictured).

SaferCash has been instrumental in progressing a CViT animation public awareness campaign funded by some of our section members. The project, endorsed by the National Police Chiefs' Council lead Assistant Chief Constable Jayne Meirs from West Midlands Police, will be launched in partnership with the **Merseyside Police** and CViT members in November at media event supported by the BSIA Communications team.

SaferCash were also featured in major news stories during the year, from the successful conviction of an ATM gang in Manchester to rural ATM crime and the effects on the community. Both stories were covered by outlets such as the BBC, *Daily Mail* and the *Manchester Evening News*.



Keep in touch

Find out more about our work visit
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SaferGems: the year in review



Simon Gardner
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SaferGems is a major initiative against crime in the Jewellery, Antiques and Fine Art Trades, hosted by the BSIA and funded by the retail jewellery industry through **TH March Insurance Brokers** and the **National Association of Jewellers (NAJ)**.

It was introduced in June 2009 following concern about the increase in crime committed against the jewellery industry. It is intended to collate attacks, incidents and intelligence in relation to jewellery crime around the UK.

The SaferGems team, which has links to all the UK police forces, records details of crimes against the jewellery/pawnbroking industry, sends alerts to its members, NAJ members and those insured via T H March, coordinates data across police forces to improve identification and conviction of criminals, circulates images and new crime trends and assists the police in linking offences and offenders.



Since the inception of SaferGems in 2009 we have recorded:

Almost 8000 crimes and suspicious incidents

Circulated over 2500 Alerts to industry

Provided over 2000 analytical reports to the police

Directly been involved in or assisted the police with over 150 arrests and convictions

Potentially prevented over 1500 crimes.

During 2018 SaferGems provided over 130 analytical reports to police, assisted police with 10 arrests and convictions, linked over 322 crimes and suspicious incidents and believed to have prevented over 150 crimes.

Over the past 12 months SaferGems has been involved in a number of incidents whereby active criminals have either been arrested, identified or prevented from committing further offences, whether it be theft, fraud or otherwise.



Penalty Charge Notices: 2019 figures



The BSIA has been challenging Penalty Charge Notices (PCNs) on behalf of the Association's Cash and Valuables in Transit (CVIT) since 2008. The service aims to ensure that CVIT couriers are protected by allowing them to park as close as possible to the point of cash delivery.

There continues to be a steady decline in PCNs, with latest figures showing a further decrease, slightly offset as companies become selective of those PCNs sent to the BSIA. There has been a marked increase in those having been successfully challenged, up to 1,500 from a total of 2,405, representing a total saving for BSIA members of **£97,500**.

The Association has challenged 77,504 PCNs, successfully appealing 28,160. This is a total saving to the industry of almost **£1.9 million**, testament to the success of the PCN Operation since its inception.

The continuous campaign of driver training has contributed to higher levels of awareness and fewer instances of illegal parking, while regular liaison with boroughs, authorities and parking companies responsible for issuing PCNs has helped raise awareness of the need for CVIT couriers to park near their delivery destination.



Keep in touch

Find out more about our work visit
www.bsia.co.uk/safergems

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PR & Communications: the year in review



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In 2019 the communications team concentrated on repositioning the BSIA as the voice of the professional security industry through an overhaul of how and what we communicate. We recruited two new members of staff, **Katherine Ingram**, PR & Communications Officer and **Maggie Markova**, Events & Marketing Executive, whom have both brought a fresh approach that complements how we are moving forward from a departmental perspective.

A major part of our work has been the development of our new website, which is launched in December and will support our commitment to promoting the work of our members, through the use of videos, podcasts and a new robust search facility for end users. We have also refreshed our look and feel to incorporate our new strapline, and reinvigorated our offer with a campaigns based approach. This includes our 'member not observer' membership marketing drive, 'Tell us your story' for the **British Security Awards**, 'Go Digital, Get Echo' for the **ECHO** project and 'Don't Sit Back' for our Health & Safety Forum.



In 2019 we worked on raising awareness of the work of our members beyond trade press, and placed articles in vertical publications and on national news channels and features. These included *Grand Designs* (on choosing alarm systems), the *Daily Mail*, *BBC News* website and *Countryfile* (feature on ATM attacks), *The Guardian* (safety of security officers), *The Telegraph* (technology) and most recently on *BBC News at 6* (security processes at outdoor events).

We have also provided content for national campaigns and programmes such as *National PubWatch* and appeared briefly on the crime drama *Call of Duty*.

The team delivered our most successful British Security Awards in 2019. Starting with the 'Tell us your story' promotional campaign for nominations, we received a record number of entries and significantly increased our attendance at the finals.

We also themed the event around the finalists, incorporating their stories in the programme and creating an introduction to the event that focused on 'celebrating security excellence'.

The event received positive press from both trade and regional publications, raising our summer profile by 60% on the previous year.



PR & Communications: **the view for 2020**



In 2020 we will be developing our connections with the national press and media outlets to position the BSIA as the trade association to be approached for comment and content on regular basis, as a drive to promote the work of our members and the industry as a whole. We will continue to work with our trade partners and will encourage members to provide lively and engaging content that places the Association as leaders with insight on the issues facing the industry

With the increase in our use of video and podcasting we will be further developing our social media presence to continue its growth to reflect our aspirations. We grew our LinkedIn profile from 1,986 followers to, at the time of writing, over 6000 which is a +200% increase. Our focus will be to continue to drive this growth throughout the year.

We will continue to support our members and the BSIA in raising our profile by regularly attending meetings and events, working on developing new campaigns that help to promote their work and continue to support the promotion of new standards and publications, from development of content to promotion to the relevant audiences.



Keep in touch

Find out more about our work visit
www.bsia.co.uk/newsandinsight

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Maggie Markova | Marketing & Events Executive
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Executive team & section chairmen



Sir Keith Povey
BSIA President

Sir Keith was appointed President of the BSIA in 2009 following an extensive police career culminating in promotion to **HM Chief Inspector of Constabulary**. A keen supporter of the work of the private security industry and the BSIA, Sir Keith's experience within the police service gives him a valuable insight into the role the private security industry can play in supporting the police and other agencies



Simon Banks
BSIA Chairman

Simon is Managing Director of **CSL Group**, a global provider of connectivity solutions. As Chair of the BSIA, Simon aims to provide strategic leadership, working in line with the advancing technology and changing attitudes in security to build the membership and bring about a deeper talent pool for the industry.

Simon was elected by the BSIA in 2018.



Mike Reddington
Chief Executive

Mike has worked in the security industry for over 25 years, beginning his career in electronic engineering before moving into sales and marketing, rising into senior roles for a variety of organisations, such as **Honeywell** and **ADI**. Mike holds an MBA from Leeds University.

Mike was appointed as Chief Executive in 2019.



Tony Cockcroft
Vice Chairman &
Security Guarding

Tony is the Director of **Independent Contractor Security Ltd** providing security guarding, patrols and alarm responses and key holding.

He was elected as Section Chair in 2015, and in 2019 Tony was also elected by the Board as Vice Chairman of the Association.



Kevin Howells
Asset Property Marking

Kevin is Managing Director of **Datatag ID** which was formed in the early 1990s as a subsidiary of Mitsui of Japan, one of the world's largest trading companies with a turnover in excess of \$150 billion.

Kevin has been Chairman of Asset Property Marking since 2017.



Gareth Skinner
Cash & Valuables in Transit

Gareth is UK Head of Operational Risk at **G4S plc**. Gareth's role at G4S is to drive the Loss, Security and Business Continuity Management activities across the UK.

Gareth has been Chairman of Cash & Valuables in Transit since 2019.



Carl Gibbard
Export Council

Carl is the Chairman of **Concept Smoke Screen Ltd**, who specialise in fogging devices in the UK as well as on the international market in countries ranging from Holland to Brazil.

Carl was elected as Chairman of the Export Council in 2017.



Don Robins
Information Destruction

Don is the Managing Director and co-founder of **Printwaste Recycling & Shredding**. Established in 1983 to collect waste paper from local printers, in the early 1990s Don recognised that the change in attitude towards a 'green agenda' was impacting the sector which led Printwaste to a major expansion of its service.

Don has been Chairman of Information Destruction since 2017.

Our quarterly section meetings are hosted across the UK by our section chairmen, and it is a great opportunity as a member to get involved in strategy, developing standards and contributing to industry guidance.

For more information email us at meetings@bsia.co.uk

Executive team & section chairmen



Craig Swallow
Lone Worker

Craig founded **SoloProtect** in 2003 and successfully built the company to be a leading player first in the UK and now internationally in the US and key European markets.

Craig is currently in his second tenure as Chairman of Lone Workers and was re-elected in 2019.



Darren Owens
Security Equipment Manufacturers

Darren is COE Regulatory at **Honeywell ACS** and has over 30 years experience in complex multi disciplined projects, from initial concept to delivery and completion.

Darren has been Chairman of Security Equipment Manufacturers since 2018.



Martin Watson
Security Systems

Martin is Operations Director at **Mitie Fire & Security Systems** and has a wealth of expertise in management along with an understanding of emerging technologies to inform sound business decisions.

Martin has been Chairman of Security Systems since 2017.



Gideon Reichental
Vacant Property Protection

Gideon is Commercial Sales Manager for **Clearway**, who provide a range of insurance and police approved vacant property protection solutions.

Gideon has been Chairman of the Vacant Property Protection section since 2017.



Benjamin Linklater
Video Surveillance Systems

Ben is the Sales Director at **Optex (Europe) Ltd** and was elected as Chairman of the Video Surveillance Systems (CCTV) section in 2019.



Sarah Staff
SaferCash

Sarah is responsible for the BSIA joint security intelligence initiative SaferCash and is former Head of the Flying Squad, with a 30 year career in the **Metropolitan Police**.

Sarah was elected to the Board in 2019.



Geoff Zeidler
Police & Security Initiative

Geoff, a former BSIA Chairman and Country President of **Securitas** and Deputy Chairman of the **Security Industry Authority**, is responsible for the Police & Security Group (PaS), which looks to improve links between the police and business through private security initiatives.

Geoff was elected to the Board in 2019.



Ray Jones
Access & Asset Protection

Ray is Managing Director of **RGL Electronics Ltd**, who specialise in keypads, electronic locks and exit devices.

Ray has been Chair of the Access and Asset Protection Section since 2017

The BSIA would like to thank our members for their invaluable contribution over the last committee year during our section meetings and look forward to seeing you throughout 2020.

To find out more about your section's activities in the last year logon to the members area of the BSIA website.



Be a member not an observer

"There has never been a more important time for our industry to be addressing the rapid changes that are occurring and being at the heart of the security industry through the BSIA means it is better in the long run to be a member than just an observer."

THE VOICE OF THE PROFESSIONAL SECURITY INDUSTRY

